THE DETAILS

When Jessica De Fanti Teoli joined Alvéole's finance team, she inherited a fragmented spend management setup. Concur handled reimbursements—but at a steep price and with frustrating complexity. Meanwhile, employees across different regions were sharing corporate cards, leading to unclear reporting and inconsistent tracking.

"It made no sense for every single purchase to go through HQ," Jessica explains. "Our beekeepers and field leads needed a better way to buy what they needed on the ground—without bottlenecks."

Float offered an all-in-one solution that was easy to roll out and even easier for non-office employees to use. With physical and virtual cards, Alvéole could give employees access to company funds with spending controls, while Float's reimbursements product eliminated the need for Concur entirely.

> "We saved over $4,000/ month the moment we cut Concur. That alone made Float worth it. But it also saved us hours of work every week."

Jessica created custom guides to help employees understand how to tag expenses and submit reports correctly. She led role-specific training sessions across remote teams, tailoring them for operations, marketing, and office staff. She said the upfront effort was worth it—helping their team avoid change management hurdles, drive immediate adoption, and quickly benefit from the time saved by managing all expenses through Float.

> "Float's ease of use meant very few questions. Even our field team picked it up quickly. And managers now have real-time visibility without having to wait for month-end reports."

The switch also helped Alvéole accelerate their financial reporting. Month-end close, which used to take nearly a week, now takes just two days—even with hundreds of transactions across multiple entities.

"I never want to go back. If Float disappeared tomorrow, I'd rather do everything by hand than return to Concur. That says it all."

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